Clients First® BUSINESS SOLUTIONS

Acumatica Construction Edition

Construction Management System Evaluation Checklist

Selecting a project management, manufacturing and accounting system to run your business is a decision that will affect your company for many years. Many products offer the same or similar features, and it can be confusing to sort out what's important and what's not. This tool can help.

Use this checklist to compare the features and benefits of construction system vendors across these five categories:

- ✔ **PRODUCTIVITY** — What can the product do to make you and your staff more productive?
- ✔ **FUNCTIONALITY** — What features and functions does the product have that actually perform the daily accounting and business management functions?
- ✔ **TECHNOLOGY** — Does the product leverage technology for usability, customizability, and maintainability?
- ✔ **VALUE** — How does the product maximize features and functions vs. cost for the usable lifetime of the product?
- ✔ **RISK** — How does the product minimize risk and facilitate security (both network and financial security)?

Category	Feature	Benefit	Priority	Acumatica	Vendor #2	Vendor #3
CATEGORY // PRODUCTIVITY						
PRODUCTIVITY	Intuitive	Easy to learn and use.		✓		
PRODUCTIVITY	True universal availability	Access to system from any device, anytime, anywhere to facilitate staff working in the field and with customers and suppliers.		✓		
PRODUCTIVITY	Multi-language	Work in the language that best fits you. Print documents (like change orders) in the language of your crew.		✓		
PRODUCTIVITY	Multi-currency	Work in any currency and convert as needed.		✓		
PRODUCTIVITY	Workflow	Automate business processes, approvals, and notifications.		✓		
PRODUCTIVITY	Wiki's	Share information and company documents among any combination of teams, departments, and external users.		✓		
PRODUCTIVITY	Document Management	Make documents accessible to all key personnel.		✓		
PRODUCTIVITY	Better, quicker decisions and fewer mistakes	Comprehensive reporting to make informed decisions without the guesswork.		✓		
CATEGORY // FUNCTIONALITY						
FUNCTIONALITY	Multi Entity	Support multi-company, multi-warehouse, and international companies, including financial consolidations, intercompany eliminations, and reconciliations.		✓		
FUNCTIONALITY	Financial Management	Support standard accounting functions, including General Ledger, Accounts Payable, Accounts Receivable, Cash Management, Tax management, and more.		✓		
FUNCTIONALITY	Construction Management	Direct end-to-end projects including contracts, commitments, subcontracts, purchase orders, change orders and compliance.		✓		
FUNCTIONALITY	Job Cost Accounting	Enter A/P invoices, write checks, bill customers, and charge time to jobs so that job cost and billing information is always up-to-date.		✓		

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FUNCTIONALITY	Strong third-party software support to extend product functions	Access to library of enhancements available to extend the functionality of the product to meet your unique business needs, such as Procore, ProEst, and DocuSign.		✓		
FUNCTIONALITY	Integrated Business Intelligence	Go beyond spreadsheets and use integrated BI to understand what the financial and customer data is really telling you, so you can make informed, actionable decisions.		✓		
FUNCTIONALITY	CRM combined with ERP	Share a single database between ***Enterprise Resource Planning (ERP) for Construction** and Customer Relationship management – no need to synchronize two databases with the same information.		✓		
FUNCTIONALITY	**Manufacturing** combined with ERP	Share a single database between Enterprise Resource Planning **for Construction and Manufacturing**– no need to **synchronize databases** with the same information.		✓		
CATEGORY // TECHNOLOGY						
TECHNOLOGY	Responsive design	View and interact with every page of the application on any device with a minimum of resizing, panning, or scrolling.		✓		
TECHNOLOGY	User interface	Modern look and feel. Customize screens and dashboards. Easy access to tasks with minimal clicks and intuitive workflow.		✓		
TECHNOLOGY	Customizable and flexible	Ability to modify and customize business logic to meet your company's unique requirements.		✓		
TECHNOLOGY	True cloud	All functionality is accessible through the internet using a standard browser without the need for any software installation on the user's device. No additional software licensing required.		✓		
TECHNOLOGY	Full relational database	All system data stored in a relational SQL database. Query data for reporting, BI, financial statements, audits, and more.		✓		
TECHNOLOGY	Database export	Access and export relational versions of all data for reporting, backup, and transfer.		✓		
TECHNOLOGY	Upgrade on your schedule	Ability to plan upgrades at dates and times that are convenient to you and your company – not the software vendor.		✓		

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CATEGORY // VALUE						
VALUE	Low Total Cost of Ownership (TCO)	Reduce the total cost of ownership over the foreseeable lifetime of the product (at a minimum 3-5 years), including licensing, support, hardware, upgrade, and hosting costs.		✓		
VALUE	Multiple deployment options	Deployment methods include private cloud of your choice or our public cloud using Amazon Web Services (AWS).		✓		
VALUE	Preserve capital for other business initiatives	Cloud deployments reduce the need for initial cash outlay for hardware and software purchases. Cloud deployments also reduce the amount of internal IT staff required for hardware and software support and maintenance.		✓		
VALUE	Charged by resources used, not by user	Vendor charges for the resources used, not by user count, making the benefits of ERP available to all employees, customers and suppliers.		✓		
CATEGORY // RISK						
RISK	Predictable monthly costs	Not vulnerable to spikes in IT costs. Standardizing on a platform allows you to predict your monthly cost for the system.		✓		
RISK	Deploy quickly	Eliminate time delay and risk of unplanned costs by deploying quickly with a cloud solution.		✓		
RISK	Leverage global technology leaders	Ability to utilize the resources of cloud hosting leaders (Amazon, Microsoft, and Google) for their fast response and uptime.		✓		
RISK	Knowledge of your industry	Reduce risk by using a software vendor with the solutions and knowledge for your business.		✓		
RISK	Customer references	Cites customer successes using their software in your industry.		✓		
RISK	Best-in-class security at no additional cost	Support platform, web, and computer security leveraging expertise at hosting providers.		✓		
RISK	Data in the cloud	Data on your servers are vulnerable to attack.		✓		

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RISK	Backup and disaster recovery	Prepared for the worst – cloud deployment lowers costs for backup, failover, and disaster recovery.		✓		
RISK	Simpler integration with other web apps	Utilize web capabilities to integrate with other web-based business applications.		✓		
RISK	Vendor handles updates and upgrades	Eliminate risk of missing an upgrade with a cloud solution.		✓		

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ABOUT ACUMATICA

*Acumatica is the world's fastest growing provider of cloud ERP, with the industry's highest customer satisfaction rating trusted by companies across diverse industries. Acumatica is easy-to-use, full-featured and mobile software. With unlimited users, everyone can have a real-time view of your business anytime, anywhere. Learn more at **acumatica.com**.*